

Sold Summary

	Jun-2017	Jun-2016	% Change
Sold Dollar Volume	\$8,635,975	\$8,145,200	6.03%
Avg Sold Price	\$183,744	\$173,302	6.03%
Median Sold Price	\$189,500	\$167,000	13.47%
Units Sold	47	47	0.00%
Avg Days on Market	74	73	1.37%
Avg List Price for Solds	\$188,409	\$180,416	4.43%
Avg SP to OLP Ratio	94.2%	93.2%	1.09%
Ratio of Avg SP to Avg OLP	93.8%	92.5%	1.40%
Avg SP to LP Ratio	97.6%	96.3%	1.31%
Ratio of Avg SP to Avg LP	97.5%	96.1%	1.53%
Attached Avg Sold Price	\$123,445	\$93,489	32.04%
Detached Avg Sold Price	\$202,169	\$207,162	-2.41%
Attached Units Sold	11	14	-21.43%
Detached Units Sold	36	33	9.09%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Jun-2017	Jun-2016	% Change
Active Listings	158	159	-0.63%
New Listings	41	46	-10.87%
New Under Contracts	50	29	72.41%
New Contingents	0	25	0%
New Pending	53	62	-14.52%
All Pending	63	74	-14.86%

Financing (Sold)

Assumption	0
Cash	14
Conventional	19
FHA	4
Other	6
Owner	0
VA	4

Days on Market (Sold)

0	2
1 to 10	11
11 to 20	5
21 to 30	3
31 to 60	11
61 to 90	3
91 to 120	4
121 to 180	3
181 to 360	4
361 to 720	1
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	2	5	0	0	0	0	0	7	0	11
\$100K to \$124,999	0	1	0	0	0	0	0	1	1	14
\$125K to \$149,999	0	3	2	0	0	0	0	5	3	14
\$150K to \$199,999	1	0	12	0	0	0	0	13	15	5
\$200K to \$249,999	2	0	5	2	4	0	0	13	45	0
\$250K to \$299,999	0	0	7	0	1	0	0	8	26	0
\$300K to \$399,999	0	0	0	0	0	0	0	0	15	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	5	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	3	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	1	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
Total	5	9	26	2	5	0	0	47	114	44
Avg Sold Price	\$154,800	\$100,600	\$204,906	\$226,250	\$235,305	\$0	\$0	\$183,744		
Prev Year - Avg Sold Price	\$156,990	\$91,604	\$195,667	\$118,000	\$277,486	\$0	\$0	\$173,302		
Avg Sold % Change	-1.39%	9.82%	4.72%	91.74%	-15.20%	0.00%	0.00%	6.03%		
Prev Year - # of Solds	5	13	21	1	7	0	0	47		

Active Detail