

Sold Summary

	May-2015	May-2014	% Change
Sold Dollar Volume	\$7,747,163	\$7,918,897	-2.17%
Avg Sold Price	\$172,159	\$143,980	19.57%
Median Sold Price	\$162,500	\$158,000	2.85%
Units Sold	45	55	-18.18%
Avg Days on Market	105	93	12.90%
Avg List Price for Solds	\$179,576	\$151,522	18.51%
Avg SP to OLP Ratio	90.7%	90.5%	0.21%
Ratio of Avg SP to Avg OLP	87.1%	90.3%	-3.54%
Avg SP to LP Ratio	95.6%	94.6%	1.10%
Ratio of Avg SP to Avg LP	95.9%	95.0%	0.88%
Attached Avg Sold Price	\$77,290	\$90,373	-14.48%
Detached Avg Sold Price	\$200,383	\$164,082	22.12%
Attached Units Sold	10	15	-33.33%
Detached Units Sold	34	40	-15.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	May-2015	May-2014	% Change
Active Listings	124	152	-18.42%
New Listings	43	48	-10.42%
New Under Contracts	37	39	-5.13%
New Contingents	16	6	166.67%
New Pending	55	47	17.02%
All Pending	74	63	17.46%

Financing (Sold)

Assumption	0
Cash	22
Conventional	12
FHA	4
Other	2
Owner	0
VA	5

Days on Market (Sold)

0	0
1 to 10	4
11 to 20	1
21 to 30	4
31 to 60	11
61 to 90	7
91 to 120	7
121 to 180	8
181 to 360	1
361 to 720	1
721+	1

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	4	9	0	0	0	0	0	13	0	13
\$100K to \$124,999	1	1	0	0	0	0	0	2	0	3
\$125K to \$149,999	0	0	2	0	0	0	0	2	5	6
\$150K to \$199,999	2	0	7	0	5	0	0	15	41	1
\$200K to \$249,999	0	0	6	0	1	0	0	7	29	0
\$250K to \$299,999	0	0	3	0	1	0	0	4	11	0
\$300K to \$399,999	0	0	0	0	1	0	0	1	13	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	1	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	1	0	0	1	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
Total	7	10	18	0	9	0	0	45	100	23
Avg Sold Price	\$110,186	\$77,290	\$200,556	\$0	\$270,189	\$0	\$0	\$172,159		
Prev Year - Avg Sold Price	\$84,750	\$82,592	\$168,843	\$121,500	\$193,166	\$0	\$0	\$143,980		
Avg Sold % Change	30.01%	-6.42%	18.78%	0.00%	39.87%	0.00%	0.00%	19.57%		
Prev Year - # of Solds	4	12	30	3	6	0	0	55		

Active Detail