

Sold Summary

	Feb-2019	Feb-2018	% Change
Sold Dollar Volume	\$6,559,535	\$4,557,145	43.94%
Avg Sold Price	\$192,928	\$168,783	14.31%
Median Sold Price	\$173,250	\$175,000	-1.00%
Units Sold	34	27	25.93%
Avg Days on Market	109	133	-18.05%
Avg List Price for Solds	\$200,205	\$176,226	13.61%
Avg SP to OLP Ratio	90.8%	91.0%	-0.29%
Ratio of Avg SP to Avg OLP	91.8%	92.7%	-1.00%
Avg SP to LP Ratio	95.5%	94.3%	1.28%
Ratio of Avg SP to Avg LP	96.4%	95.8%	0.62%
Attached Avg Sold Price	\$119,380	\$63,667	87.51%
Detached Avg Sold Price	\$205,608	\$181,923	13.02%
Attached Units Sold	5	3	66.67%
Detached Units Sold	29	24	20.83%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Feb-2019	Feb-2018	% Change
Active Listings	145	136	6.62%
New Listings	46	53	-13.21%
New Under Contracts	41	35	17.14%
New Contingents	0	0	0%
New Pending	45	35	28.57%
All Pending	46	50	-8.00%

Financing (Sold)

Assumption	0
Cash	19
Conventional	11
FHA	1
Other	0
Owner	0
VA	3

Days on Market (Sold)

0	1
1 to 10	8
11 to 20	2
21 to 30	2
31 to 60	4
61 to 90	2
91 to 120	2
121 to 180	5
181 to 360	8
361 to 720	0
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	2	0	0	0	0	5	7	0	9
\$100K to \$124,999	1	0	0	0	0	0	0	1	2	2
\$125K to \$149,999	0	1	0	1	0	0	0	2	4	1
\$150K to \$199,999	5	0	1	1	2	0	2	11	23	6
\$200K to \$249,999	0	0	3	0	0	0	0	3	22	1
\$250K to \$299,999	1	0	4	0	1	0	0	6	21	0
\$300K to \$399,999	0	0	2	0	1	0	0	3	5	1
\$400K to \$499,999	0	0	1	0	0	0	0	1	1	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	5	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	2	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
Total	7	3	11	2	4	0	7	34	85	21
Avg Sold Price	\$171,643	\$103,967	\$277,985	\$142,500	\$254,700	\$0	\$97,786	\$192,928		
Prev Year - Avg Sold Price	\$195,616	\$63,667	\$222,100	\$0	\$203,250	\$0	\$94,158	\$168,783		
Avg Sold % Change	-12.26%	63.30%	25.16%	0.00%	25.31%	0.00%	3.85%	14.31%		
Prev Year - # of Solds	6	3	10	0	2	0	6	27		

Active Detail