



### Sold Summary

	Sep-2018	Sep-2017	% Change
Sold Dollar Volume	\$3,970,070	\$5,938,600	-33.15%
Avg Sold Price	\$158,803	\$174,665	-9.08%
Median Sold Price	\$160,000	\$157,450	1.62%
Units Sold	25	34	-26.47%
Avg Days on Market	73	110	-33.64%
Avg List Price for Solds	\$164,445	\$182,990	-10.13%
Avg SP to OLP Ratio	98.1%	90.3%	8.67%
Ratio of Avg SP to Avg OLP	96.7%	90.9%	6.30%
Avg SP to LP Ratio	96.8%	94.8%	2.08%
Ratio of Avg SP to Avg LP	96.6%	95.5%	1.16%
Attached Avg Sold Price	\$127,785	\$92,875	37.59%
Detached Avg Sold Price	\$164,711	\$185,570	-11.24%
Attached Units Sold	4	4	0.00%
Detached Units Sold	21	30	-30.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

### Inventory

	Sep-2018	Sep-2017	% Change
Active Listings	116	103	12.62%
New Listings	24	20	20.00%
New Under Contracts	19	14	35.71%
New Contingents	0	0	0%
New Pending	21	15	40.00%
All Pending	27	23	17.39%

### Financing (Sold)

Assumption	0
Cash	11
Conventional	8
FHA	3
Other	1
Owner	0
VA	2

### Days on Market (Sold)

0	0
1 to 10	6
11 to 20	4
21 to 30	1
31 to 60	3
61 to 90	0
91 to 120	2
121 to 180	8
181 to 360	1
361 to 720	0
721+	0

### Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	1	1	0	0	0	0	4	6	0	4
\$100K to \$124,999	0	1	0	0	0	0	0	1	0	6
\$125K to \$149,999	1	0	0	1	1	0	1	4	3	3
\$150K to \$199,999	3	1	3	0	1	0	1	9	14	3
\$200K to \$249,999	0	0	3	0	1	0	0	4	18	1
\$250K to \$299,999	0	0	0	0	0	0	0	0	23	0
\$300K to \$399,999	0	0	1	0	0	0	0	1	8	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	2	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	1	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	4	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	<b>5</b>	<b>3</b>	<b>7</b>	<b>1</b>	<b>3</b>	<b>0</b>	<b>6</b>	<b>25</b>	<b>74</b>	<b>18</b>
Avg Sold Price	\$145,420	\$127,713	\$218,506	\$128,000	\$183,507	\$0	\$108,628	\$158,803		
Prev Year - Avg Sold Price	\$173,488	\$92,875	\$196,657	\$0	\$396,500	\$0	\$105,500	\$174,665		
Avg Sold % Change	-16.18%	37.51%	11.11%	0.00%	-53.72%	0.00%	2.96%	-9.08%		
Prev Year - # of Solds	8	4	14	0	2	0	6	34		

### Active Detail