



Sold Summary

	Aug-2018	Aug-2017	% Change
Sold Dollar Volume	\$4,530,482	\$4,748,100	-4.58%
Avg Sold Price	\$161,803	\$175,856	-7.99%
Median Sold Price	\$146,750	\$186,250	-21.21%
Units Sold	28	27	3.70%
Avg Days on Market	83	83	0.00%
Avg List Price for Solds	\$170,833	\$182,213	-6.25%
Avg SP to OLP Ratio	92.3%	92.1%	0.27%
Ratio of Avg SP to Avg OLP	92.7%	92.6%	0.19%
Avg SP to LP Ratio	94.5%	95.9%	-1.47%
Ratio of Avg SP to Avg LP	94.7%	96.5%	-1.87%
Attached Avg Sold Price	\$148,750	\$92,833	60.23%
Detached Avg Sold Price	\$163,978	\$199,576	-17.84%
Attached Units Sold	4	6	-33.33%
Detached Units Sold	24	21	14.29%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Aug-2018	Aug-2017	% Change
Active Listings	113	104	8.65%
New Listings	26	35	-25.71%
New Under Contracts	26	41	-36.59%
New Contingents	0	0	0%
New Pending	28	42	-33.33%
All Pending	35	48	-27.08%

Financing (Sold)

Assumption	0
Cash	17
Conventional	8
FHA	3
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	6
11 to 20	2
21 to 30	3
31 to 60	2
61 to 90	4
91 to 120	4
121 to 180	3
181 to 360	4
361 to 720	0
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	1	3	0	0	0	0	5	9	0	4
\$100K to \$124,999	0	0	0	0	0	0	0	0	0	5
\$125K to \$149,999	2	0	1	0	0	0	3	6	2	3
\$150K to \$199,999	2	0	3	0	1	0	0	6	16	1
\$200K to \$249,999	1	0	1	0	0	0	0	2	21	1
\$250K to \$299,999	0	0	1	0	1	0	0	2	20	0
\$300K to \$399,999	1	0	0	1	1	0	0	3	9	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	1	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	2	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	3	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
Total	7	3	6	1	3	0	8	28	75	15
Avg Sold Price	\$175,427	\$84,333	\$191,333	\$342,000	\$249,000	\$0	\$101,562	\$161,803		
Prev Year - Avg Sold Price	\$203,975	\$78,400	\$198,558	\$165,000	\$265,000	\$0	\$98,750	\$175,856		
Avg Sold % Change	-14.00%	7.57%	-3.64%	107.27%	-6.04%	0.00%	2.85%	-7.99%		
Prev Year - # of Solds	4	5	12	1	3	0	2	27		

Active Detail