

Sold Summary

	Aug-2017	Aug-2016	% Change
Sold Dollar Volume	\$4,748,100	\$4,525,450	4.92%
Avg Sold Price	\$175,856	\$141,420	24.35%
Median Sold Price	\$186,250	\$134,000	38.99%
Units Sold	27	32	-15.63%
Avg Days on Market	83	119	-30.25%
Avg List Price for Solds	\$182,213	\$147,386	23.63%
Avg SP to OLP Ratio	92.1%	91.9%	0.20%
Ratio of Avg SP to Avg OLP	92.6%	91.7%	0.97%
Avg SP to LP Ratio	95.9%	95.5%	0.43%
Ratio of Avg SP to Avg LP	96.5%	96.0%	0.58%
Attached Avg Sold Price	\$92,833	\$90,292	2.81%
Detached Avg Sold Price	\$199,576	\$172,098	15.97%
Attached Units Sold	6	12	-50.00%
Detached Units Sold	21	20	5.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Aug-2017	Aug-2016	% Change
Active Listings	104	106	-1.89%
New Listings	35	32	9.38%
New Under Contracts	41	15	173.33%
New Contingents	0	10	0%
New Pending	42	28	50.00%
All Pending	48	43	11.63%

Financing (Sold)

Assumption	0
Cash	12
Conventional	7
FHA	5
Other	0
Owner	0
VA	3

Days on Market (Sold)

0	0
1 to 10	3
11 to 20	4
21 to 30	0
31 to 60	7
61 to 90	5
91 to 120	1
121 to 180	3
181 to 360	4
361 to 720	0
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	4	1	0	0	0	1	6	0	7
\$100K to \$124,999	0	1	1	0	0	0	1	3	1	4
\$125K to \$149,999	0	0	1	0	0	0	0	1	5	2
\$150K to \$199,999	2	0	3	1	0	0	0	6	14	1
\$200K to \$249,999	1	0	4	0	1	0	0	6	24	0
\$250K to \$299,999	1	0	2	0	1	0	0	4	14	1
\$300K to \$399,999	0	0	0	0	1	0	0	1	7	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	2	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	0	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	2	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
Total	4	5	12	1	3	0	2	27	69	16
Avg Sold Price	\$203,975	\$78,400	\$198,558	\$165,000	\$265,000	\$0	\$98,750	\$175,856		
Prev Year - Avg Sold Price	\$151,333	\$74,833	\$196,721	\$136,667	\$269,300	\$0	\$114,714	\$141,420		
Avg Sold % Change	34.79%	4.77%	0.93%	20.73%	-1.60%	0.00%	-13.92%	24.35%		
Prev Year - # of Solds	3	9	7	3	3	0	7	32		

Active Detail