

**Sold Summary**

	Oct-2018	Oct-2017	% Change
Sold Dollar Volume	\$6,016,900	\$7,235,750	-16.84%
Avg Sold Price	\$231,419	\$314,598	-26.44%
Median Sold Price	\$214,500	\$277,000	-22.56%
Units Sold	26	23	13.04%
Avg Days on Market	64	79	-18.99%
Avg List Price for Solds	\$239,469	\$328,035	-27.00%
Avg SP to OLP Ratio	95.0%	93.1%	2.05%
Ratio of Avg SP to Avg OLP	95.7%	93.2%	2.64%
Avg SP to LP Ratio	96.1%	95.4%	0.68%
Ratio of Avg SP to Avg LP	96.6%	95.9%	0.76%
Attached Avg Sold Price	\$200,500	\$262,083	-23.50%
Detached Avg Sold Price	\$250,744	\$333,132	-24.73%
Attached Units Sold	10	6	66.67%
Detached Units Sold	16	17	-5.88%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

**Inventory**

	Oct-2018	Oct-2017	% Change
Active Listings	169	148	14.19%
New Listings	38	51	-25.49%
New Under Contracts	44	21	109.52%
New Contingents	0	0	0%
New Pending	47	22	113.64%
All Pending	47	36	30.56%

**Financing (Sold)**

Assumption	0
Cash	11
Conventional	11
FHA	2
Other	1
Owner	0
VA	1

**Days on Market (Sold)**

0	1
1 to 10	7
11 to 20	3
21 to 30	2
31 to 60	3
61 to 90	0
91 to 120	3
121 to 180	5
181 to 360	2
361 to 720	0
721+	0

**Sold Detail**

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	1	0	0	0	0	0	1	0	0
\$100K to \$124,999	1	1	0	0	0	0	0	2	0	0
\$125K to \$149,999	1	3	0	0	0	0	0	4	3	9
\$150K to \$199,999	0	1	1	0	0	0	0	2	13	8
\$200K to \$249,999	3	0	3	0	0	0	0	6	18	4
\$250K to \$299,999	1	1	1	1	0	0	0	4	22	10
\$300K to \$399,999	2	1	2	1	1	0	0	7	22	20
\$400K to \$499,999	0	0	0	0	0	0	0	0	14	9
\$500K to \$599,999	0	0	0	0	0	0	0	0	3	1
\$600K to \$799,999	0	0	0	0	0	0	0	0	5	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
<b>Total</b>	<b>8</b>	<b>8</b>	<b>7</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>26</b>	<b>102</b>	<b>61</b>
Avg Sold Price	\$232,050	\$173,750	\$258,643	\$307,500	\$345,000	\$0	\$0	\$231,419		
Prev Year - Avg Sold Price	\$230,563	\$232,000	\$377,455	\$292,167	\$329,000	\$0	\$260,000	\$314,598		
Avg Sold % Change	0.64%	-25.11%	-31.48%	5.25%	4.86%	0.00%	0.00%	-26.44%		
Prev Year - # of Solds	4	3	11	3	1	0	1	23		

**Active Detail**