

Sold Summary

	Sep-2018	Sep-2017	% Change
Sold Dollar Volume	\$4,318,300	\$3,109,500	38.87%
Avg Sold Price	\$239,906	\$207,300	15.73%
Median Sold Price	\$227,450	\$200,000	13.73%
Units Sold	18	15	20.00%
Avg Days on Market	150	91	64.84%
Avg List Price for Solds	\$248,800	\$216,280	15.04%
Avg SP to OLP Ratio	90.7%	92.1%	-1.48%
Ratio of Avg SP to Avg OLP	91.0%	92.3%	-1.44%
Avg SP to LP Ratio	96.8%	95.6%	1.18%
Ratio of Avg SP to Avg LP	96.4%	95.8%	0.61%
Attached Avg Sold Price	\$223,250	\$199,429	11.94%
Detached Avg Sold Price	\$244,664	\$214,188	14.23%
Attached Units Sold	4	7	-42.86%
Detached Units Sold	14	8	75.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Sep-2018	Sep-2017	% Change
Active Listings	172	117	47.01%
New Listings	41	24	70.83%
New Under Contracts	22	21	4.76%
New Contingents	0	0	0%
New Pending	25	22	13.64%
All Pending	36	42	-14.29%

Financing (Sold)

Assumption	0
Cash	8
Conventional	7
FHA	2
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	1
1 to 10	0
11 to 20	0
21 to 30	1
31 to 60	2
61 to 90	1
91 to 120	3
121 to 180	6
181 to 360	3
361 to 720	1
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	1	0
\$100K to \$124,999	0	0	0	0	0	0	1	1	0	0
\$125K to \$149,999	0	1	1	0	0	0	0	2	6	6
\$150K to \$199,999	0	1	3	0	0	0	0	4	12	8
\$200K to \$249,999	1	0	3	0	0	0	0	4	20	4
\$250K to \$299,999	1	1	1	0	0	0	0	3	22	14
\$300K to \$399,999	1	0	0	1	0	0	0	2	23	18
\$400K to \$499,999	0	0	1	0	1	0	0	2	13	8
\$500K to \$599,999	0	0	0	0	0	0	0	0	4	2
\$600K to \$799,999	0	0	0	0	0	0	0	0	3	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
Total	3	3	9	1	1	0	1	18	106	60
Avg Sold Price	\$276,500	\$187,667	\$226,433	\$330,000	\$438,000	\$0	\$119,900	\$239,906		
Prev Year - Avg Sold Price	\$218,500	\$155,400	\$241,000	\$309,500	\$0	\$0	\$145,000	\$207,300		
Avg Sold % Change	26.54%	20.76%	-6.04%	6.62%	0.00%	0.00%	-17.31%	15.73%		
Prev Year - # of Solds	1	5	5	2	0	0	2	15		

Active Detail