



Sold Summary

	Aug-2018	Aug-2017	% Change
Sold Dollar Volume	\$4,228,500	\$9,962,750	-57.56%
Avg Sold Price	\$281,900	\$276,743	1.86%
Median Sold Price	\$300,000	\$231,000	29.87%
Units Sold	15	36	-58.33%
Avg Days on Market	115	101	13.86%
Avg List Price for Solds	\$293,486	\$293,428	0.02%
Avg SP to OLP Ratio	93.9%	91.8%	2.21%
Ratio of Avg SP to Avg OLP	94.5%	89.5%	5.62%
Avg SP to LP Ratio	95.7%	95.7%	0.01%
Ratio of Avg SP to Avg LP	96.1%	94.3%	1.84%
Attached Avg Sold Price	\$251,200	\$227,707	10.32%
Detached Avg Sold Price	\$297,250	\$288,579	3.00%
Attached Units Sold	5	7	-28.57%
Detached Units Sold	10	29	-65.52%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Aug-2018	Aug-2017	% Change
Active Listings	154	118	30.51%
New Listings	41	28	46.43%
New Under Contracts	33	41	-19.51%
New Contingents	0	0	0%
New Pending	36	44	-18.18%
All Pending	39	39	0.00%

Financing (Sold)

Assumption	0
Cash	6
Conventional	9
FHA	0
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	2
1 to 10	2
11 to 20	3
21 to 30	1
31 to 60	0
61 to 90	1
91 to 120	0
121 to 180	3
181 to 360	2
361 to 720	1
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$124,999	0	1	0	0	0	0	0	1	0	2
\$125K to \$149,999	0	0	0	0	0	0	0	0	2	4
\$150K to \$199,999	1	1	1	0	0	0	0	3	13	8
\$200K to \$249,999	2	0	1	0	0	0	0	3	21	2
\$250K to \$299,999	0	0	0	0	0	0	0	0	20	14
\$300K to \$399,999	0	1	3	2	0	0	0	6	19	20
\$400K to \$499,999	0	0	2	0	0	0	0	2	8	7
\$500K to \$599,999	0	0	0	0	0	0	0	0	3	2
\$600K to \$799,999	0	0	0	0	0	0	0	0	2	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
Total	3	3	7	2	0	0	0	15	90	59
Avg Sold Price	\$202,500	\$199,167	\$337,857	\$329,250	\$0	\$0	\$0	\$281,900		
Prev Year - Avg Sold Price	\$252,600	\$227,707	\$222,570	\$0	\$715,500	\$0	\$45,000	\$276,743		
Avg Sold % Change	-19.83%	-12.53%	51.80%	0.00%	0.00%	0.00%	0.00%	1.86%		
Prev Year - # of Solds	4	7	20	0	4	0	1	36		

Active Detail