

### Sold Summary

	Jul-2018	Jul-2017	% Change
Sold Dollar Volume	\$5,215,775	\$7,004,400	-25.54%
Avg Sold Price	\$226,773	\$225,948	0.37%
Median Sold Price	\$220,000	\$233,000	-5.58%
Units Sold	23	31	-25.81%
Avg Days on Market	78	74	5.41%
Avg List Price for Solds	\$233,393	\$234,867	-0.63%
Avg SP to OLP Ratio	94.2%	93.3%	0.92%
Ratio of Avg SP to Avg OLP	93.6%	93.0%	0.65%
Avg SP to LP Ratio	97.3%	95.7%	1.63%
Ratio of Avg SP to Avg LP	97.2%	96.2%	1.00%
Attached Avg Sold Price	\$192,182	\$253,967	-24.33%
Detached Avg Sold Price	\$241,906	\$222,946	8.50%
Attached Units Sold	7	3	133.33%
Detached Units Sold	16	28	-42.86%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

### Inventory

	Jul-2018	Jul-2017	% Change
Active Listings	151	145	4.14%
New Listings	23	30	-23.33%
New Under Contracts	21	25	-16.00%
New Contingents	0	0	0%
New Pending	25	30	-16.67%
All Pending	25	35	-28.57%

### Financing (Sold)

Assumption	0
Cash	6
Conventional	15
FHA	0
Other	1
Owner	0
VA	1

### Days on Market (Sold)

0	1
1 to 10	2
11 to 20	1
21 to 30	0
31 to 60	6
61 to 90	6
91 to 120	3
121 to 180	2
181 to 360	2
361 to 720	0
721+	0

### Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$124,999	0	0	0	0	0	0	0	0	0	2
\$125K to \$149,999	0	0	0	0	0	0	0	0	3	4
\$150K to \$199,999	3	4	1	1	0	0	0	9	10	9
\$200K to \$249,999	4	0	2	1	0	0	0	7	17	3
\$250K to \$299,999	0	0	4	1	0	0	0	5	20	15
\$300K to \$399,999	0	0	2	0	0	0	0	2	18	21
\$400K to \$499,999	0	0	0	0	0	0	0	0	8	6
\$500K to \$599,999	0	0	0	0	0	0	0	0	3	2
\$600K to \$799,999	0	0	0	0	0	0	0	0	3	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
<b>Total</b>	<b>7</b>	<b>4</b>	<b>9</b>	<b>3</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>23</b>	<b>84</b>	<b>62</b>
Avg Sold Price	\$211,929	\$169,100	\$265,222	\$222,958	\$0	\$0	\$0	\$226,773		
Prev Year - Avg Sold Price	\$155,379	\$157,900	\$269,647	\$302,000	\$342,750	\$0	\$51,667	\$225,948		
Avg Sold % Change	36.39%	7.09%	-1.64%	-26.17%	0.00%	0.00%	0.00%	0.37%		
Prev Year - # of Solds	7	1	16	2	2	0	3	31		

### Active Detail