

Sold Summary

	Jun-2018	Jun-2017	% Change
Sold Dollar Volume	\$9,630,400	\$9,458,100	1.82%
Avg Sold Price	\$283,247	\$242,515	16.80%
Median Sold Price	\$271,250	\$240,000	13.02%
Units Sold	34	39	-12.82%
Avg Days on Market	106	140	-24.29%
Avg List Price for Solds	\$297,678	\$257,889	15.43%
Avg SP to OLP Ratio	92.8%	90.9%	2.09%
Ratio of Avg SP to Avg OLP	93.1%	89.5%	3.95%
Avg SP to LP Ratio	94.9%	94.4%	0.63%
Ratio of Avg SP to Avg LP	95.2%	94.0%	1.19%
Attached Avg Sold Price	\$271,214	\$237,000	14.44%
Detached Avg Sold Price	\$286,367	\$244,417	17.16%
Attached Units Sold	7	10	-30.00%
Detached Units Sold	27	29	-6.90%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Jun-2018	Jun-2017	% Change
Active Listings	152	152	0.00%
New Listings	31	30	3.33%
New Under Contracts	28	37	-24.32%
New Contingents	0	0	0%
New Pending	32	42	-23.81%
All Pending	30	45	-33.33%

Financing (Sold)

Assumption	0
Cash	16
Conventional	16
FHA	2
Other	0
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	2
11 to 20	2
21 to 30	7
31 to 60	4
61 to 90	5
91 to 120	2
121 to 180	7
181 to 360	2
361 to 720	2
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	1	0
\$100K to \$124,999	0	0	0	0	0	0	0	0	0	2
\$125K to \$149,999	0	0	1	0	0	0	0	1	3	4
\$150K to \$199,999	4	2	0	1	0	0	0	7	10	11
\$200K to \$249,999	1	0	1	0	0	0	0	2	20	4
\$250K to \$299,999	2	0	10	1	0	0	0	13	18	15
\$300K to \$399,999	0	1	5	1	1	0	0	8	16	18
\$400K to \$499,999	0	0	0	1	0	0	0	1	8	5
\$500K to \$599,999	0	0	2	0	0	0	0	2	4	2
\$600K to \$799,999	0	0	0	0	0	0	0	0	3	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
Total	7	3	19	4	1	0	0	34	85	62
Avg Sold Price	\$206,129	\$214,333	\$312,053	\$313,875	\$360,000	\$0	\$0	\$283,247		
Prev Year - Avg Sold Price	\$262,550	\$186,167	\$257,037	\$313,250	\$0	\$0	\$52,000	\$242,515		
Avg Sold % Change	-21.49%	15.13%	21.40%	0.20%	0.00%	0.00%	0.00%	16.80%		
Prev Year - # of Solds	8	6	19	4	0	0	2	39		

Active Detail