



Sold Summary

	May-2018	May-2017	% Change
Sold Dollar Volume	\$8,225,301	\$8,762,800	-6.13%
Avg Sold Price	\$249,252	\$236,832	5.24%
Median Sold Price	\$215,000	\$225,000	-4.44%
Units Sold	33	37	-10.81%
Avg Days on Market	60	84	-28.57%
Avg List Price for Solds	\$259,315	\$246,916	5.02%
Avg SP to OLP Ratio	94.8%	91.8%	3.27%
Ratio of Avg SP to Avg OLP	94.7%	92.5%	2.33%
Avg SP to LP Ratio	96.3%	95.6%	0.77%
Ratio of Avg SP to Avg LP	96.1%	95.9%	0.21%
Attached Avg Sold Price	\$191,044	\$214,214	-10.82%
Detached Avg Sold Price	\$271,079	\$242,110	11.97%
Attached Units Sold	9	7	28.57%
Detached Units Sold	24	30	-20.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	May-2018	May-2017	% Change
Active Listings	169	172	-1.74%
New Listings	35	43	-18.60%
New Under Contracts	31	45	-31.11%
New Contingents	0	0	0%
New Pending	34	47	-27.66%
All Pending	41	49	-16.33%

Financing (Sold)

Assumption	0
Cash	17
Conventional	13
FHA	2
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	6
11 to 20	6
21 to 30	3
31 to 60	4
61 to 90	4
91 to 120	3
121 to 180	6
181 to 360	1
361 to 720	0
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$124,999	0	0	1	0	0	0	1	2	1	2
\$125K to \$149,999	1	3	1	0	0	0	0	5	3	4
\$150K to \$199,999	2	2	0	1	1	0	0	6	10	11
\$200K to \$249,999	2	1	3	0	1	0	0	7	26	5
\$250K to \$299,999	0	1	2	0	0	0	0	3	18	16
\$300K to \$399,999	0	0	6	1	0	0	0	7	18	18
\$400K to \$499,999	0	0	1	0	1	0	0	2	8	10
\$500K to \$599,999	0	0	0	0	0	0	0	0	5	4
\$600K to \$799,999	0	0	1	0	0	0	0	1	4	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
Total	5	7	15	2	3	0	1	33	95	71
Avg Sold Price	\$181,900	\$174,557	\$309,753	\$248,750	\$279,663	\$0	\$111,111	\$249,252		
Prev Year - Avg Sold Price	\$182,000	\$180,400	\$268,062	\$298,750	\$440,000	\$0	\$51,000	\$236,832		
Avg Sold % Change	-0.05%	-3.24%	15.55%	-16.74%	-36.44%	0.00%	117.86%	5.24%		
Prev Year - # of Solds	6	5	21	2	1	0	2	37		

Active Detail