

Sold Summary

	Apr-2018	Apr-2017	% Change
Sold Dollar Volume	\$11,911,544	\$8,829,988	34.90%
Avg Sold Price	\$270,717	\$220,750	22.64%
Median Sold Price	\$257,000	\$208,000	23.56%
Units Sold	44	40	10.00%
Avg Days on Market	74	91	-18.68%
Avg List Price for Solds	\$280,442	\$231,177	21.31%
Avg SP to OLP Ratio	93.4%	91.2%	2.48%
Ratio of Avg SP to Avg OLP	93.4%	92.2%	1.32%
Avg SP to LP Ratio	96.2%	95.3%	1.03%
Ratio of Avg SP to Avg LP	96.5%	95.5%	1.10%
Attached Avg Sold Price	\$264,583	\$209,200	26.47%
Detached Avg Sold Price	\$273,017	\$224,600	21.56%
Attached Units Sold	12	10	20.00%
Detached Units Sold	32	30	6.67%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Apr-2018	Apr-2017	% Change
Active Listings	174	195	-10.77%
New Listings	58	42	38.10%
New Under Contracts	44	32	37.50%
New Contingents	0	0	0%
New Pending	46	35	31.43%
All Pending	51	44	15.91%

Financing (Sold)

Assumption	0
Cash	18
Conventional	23
FHA	2
Other	0
Owner	0
VA	1

Days on Market (Sold)

0	1
1 to 10	7
11 to 20	8
21 to 30	1
31 to 60	11
61 to 90	4
91 to 120	4
121 to 180	4
181 to 360	3
361 to 720	1
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	1	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$124,999	1	0	0	0	0	0	0	1	1	2
\$125K to \$149,999	0	1	1	0	0	0	0	2	4	5
\$150K to \$199,999	0	4	3	0	0	0	0	7	10	9
\$200K to \$249,999	2	1	6	0	1	0	0	10	27	6
\$250K to \$299,999	1	1	4	1	0	0	0	7	24	15
\$300K to \$399,999	3	0	4	3	0	0	0	10	20	17
\$400K to \$499,999	0	0	5	1	0	0	0	6	8	9
\$500K to \$599,999	0	0	0	0	0	0	0	0	5	5
\$600K to \$799,999	0	0	0	0	0	0	0	0	2	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
Total	7	7	23	5	1	0	1	44	103	68
Avg Sold Price	\$266,129	\$194,500	\$286,333	\$362,700	\$249,987	\$0	\$38,000	\$270,717		
Prev Year - Avg Sold Price	\$174,286	\$174,875	\$294,241	\$232,083	\$291,083	\$0	\$48,120	\$220,750		
Avg Sold % Change	52.70%	11.22%	-2.69%	56.28%	-14.12%	0.00%	-21.03%	22.64%		
Prev Year - # of Solds	7	4	12	6	6	0	5	40		

Active Detail