

Sold Summary

	Mar-2018	Mar-2017	% Change
Sold Dollar Volume	\$11,570,979	\$11,759,300	-1.60%
Avg Sold Price	\$269,093	\$221,874	21.28%
Median Sold Price	\$252,500	\$210,000	20.24%
Units Sold	43	53	-18.87%
Avg Days on Market	83	76	9.21%
Avg List Price for Solds	\$279,512	\$231,013	20.99%
Avg SP to OLP Ratio	92.7%	93.1%	-0.38%
Ratio of Avg SP to Avg OLP	93.4%	93.3%	0.05%
Avg SP to LP Ratio	95.7%	95.4%	0.29%
Ratio of Avg SP to Avg LP	96.3%	96.0%	0.24%
Attached Avg Sold Price	\$273,889	\$193,469	41.57%
Detached Avg Sold Price	\$267,823	\$234,157	14.38%
Attached Units Sold	9	16	-43.75%
Detached Units Sold	34	37	-8.11%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Mar-2018	Mar-2017	% Change
Active Listings	171	201	-14.93%
New Listings	51	50	2.00%
New Under Contracts	47	47	0.00%
New Contingents	0	0	0%
New Pending	50	54	-7.41%
All Pending	55	54	1.85%

Financing (Sold)

Assumption	0
Cash	20
Conventional	16
FHA	3
Other	4
Owner	0
VA	0

Days on Market (Sold)

0	1
1 to 10	9
11 to 20	5
21 to 30	3
31 to 60	6
61 to 90	6
91 to 120	1
121 to 180	5
181 to 360	6
361 to 720	1
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	1	1	0	0
\$50K to \$99,999	0	0	1	0	0	0	1	2	0	0
\$100K to \$124,999	0	0	0	0	0	0	1	1	1	1
\$125K to \$149,999	0	1	1	0	0	0	0	2	5	8
\$150K to \$199,999	0	2	3	0	2	0	0	7	13	6
\$200K to \$249,999	2	1	3	0	1	0	0	7	29	4
\$250K to \$299,999	3	1	3	0	0	0	0	7	25	12
\$300K to \$399,999	0	0	6	3	1	0	0	10	20	14
\$400K to \$499,999	0	0	3	0	0	0	0	3	4	9
\$500K to \$599,999	0	0	1	1	1	0	0	3	4	4
\$600K to \$799,999	0	0	0	0	0	0	0	0	5	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
Total	5	5	21	4	5	0	3	43	108	59
Avg Sold Price	\$254,260	\$200,400	\$294,756	\$365,750	\$284,980	\$0	\$73,300	\$269,093		
Prev Year - Avg Sold Price	\$235,642	\$164,208	\$277,771	\$281,250	\$275,000	\$0	\$94,000	\$221,874		
Avg Sold % Change	7.90%	22.04%	6.11%	30.04%	3.63%	0.00%	-22.02%	21.28%		
Prev Year - # of Solds	12	12	17	4	2	0	6	53		

Active Detail