

### Sold Summary

	Jan-2018	Jan-2017	% Change
Sold Dollar Volume	\$6,330,200	\$7,121,780	-11.11%
Avg Sold Price	\$253,208	\$254,349	-0.45%
Median Sold Price	\$288,000	\$227,500	26.59%
Units Sold	25	28	-10.71%
Avg Days on Market	110	100	10.00%
Avg List Price for Solds	\$260,680	\$263,911	-1.22%
Avg SP to OLP Ratio	94.9%	92.8%	2.32%
Ratio of Avg SP to Avg OLP	95.7%	92.0%	4.00%
Avg SP to LP Ratio	96.5%	96.3%	0.17%
Ratio of Avg SP to Avg LP	97.1%	96.4%	0.79%
Attached Avg Sold Price	\$213,250	\$266,143	-19.87%
Detached Avg Sold Price	\$272,012	\$250,418	8.62%
Attached Units Sold	8	7	14.29%
Detached Units Sold	17	21	-19.05%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

### Inventory

	Jan-2018	Jan-2017	% Change
Active Listings	176	206	-14.56%
New Listings	57	57	0.00%
New Under Contracts	46	44	4.55%
New Contingents	0	0	0%
New Pending	50	46	8.70%
All Pending	49	59	-16.95%

### Financing (Sold)

Assumption	0
Cash	14
Conventional	7
FHA	0
Other	1
Owner	0
VA	3

### Days on Market (Sold)

0	1
1 to 10	7
11 to 20	1
21 to 30	2
31 to 60	3
61 to 90	0
91 to 120	3
121 to 180	2
181 to 360	5
361 to 720	1
721+	0

### Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	1	0	0	0	0	1	0	0
\$100K to \$124,999	0	1	0	0	1	0	0	2	1	0
\$125K to \$149,999	0	2	0	0	0	0	0	2	0	6
\$150K to \$199,999	0	1	1	0	0	0	0	2	5	8
\$200K to \$249,999	2	1	2	0	0	0	0	5	26	3
\$250K to \$299,999	1	0	4	1	0	0	0	6	31	10
\$300K to \$399,999	0	0	4	2	0	0	0	6	31	23
\$400K to \$499,999	0	0	1	0	0	0	0	1	7	6
\$500K to \$599,999	0	0	0	0	0	0	0	0	2	4
\$600K to \$799,999	0	0	0	0	0	0	0	0	5	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
<b>Total</b>	<b>3</b>	<b>5</b>	<b>13</b>	<b>3</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>25</b>	<b>110</b>	<b>61</b>
Avg Sold Price	\$250,000	\$145,800	\$289,169	\$325,667	\$115,000	\$0	\$0	\$253,208		
Prev Year - Avg Sold Price	\$190,500	\$255,250	\$246,852	\$280,667	\$397,000	\$0	\$0	\$254,349		
Avg Sold % Change	31.23%	-42.88%	17.14%	16.03%	-71.03%	0.00%	0.00%	-0.45%		
Prev Year - # of Solds	4	4	15	3	2	0	0	28		

### Active Detail