

### Sold Summary

	Apr-2017	Apr-2016	% Change
Sold Dollar Volume	\$8,829,988	\$8,523,817	3.59%
Avg Sold Price	\$220,750	\$224,311	-1.59%
Median Sold Price	\$208,000	\$200,950	3.51%
Units Sold	40	38	5.26%
Avg Days on Market	91	66	37.88%
Avg List Price for Solds	\$231,177	\$230,144	0.45%
Avg SP to OLP Ratio	91.2%	95.1%	-4.14%
Ratio of Avg SP to Avg OLP	92.2%	94.2%	-2.19%
Avg SP to LP Ratio	95.3%	97.7%	-2.53%
Ratio of Avg SP to Avg LP	95.5%	97.5%	-2.03%
Attached Avg Sold Price	\$209,200	\$260,833	-19.80%
Detached Avg Sold Price	\$224,600	\$217,463	3.28%
Attached Units Sold	10	6	66.67%
Detached Units Sold	30	32	-6.25%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

### Inventory

	Apr-2017	Apr-2016	% Change
Active Listings	195	172	13.37%
New Listings	42	47	-10.64%
New Under Contracts	32	17	88.24%
New Contingents	0	17	0%
New Pending	35	37	-5.41%
All Pending	44	54	-18.52%

### Financing (Sold)

Assumption	0
Cash	19
Conventional	16
FHA	2
Other	2
Owner	0
VA	1

### Days on Market (Sold)

0	0
1 to 10	10
11 to 20	2
21 to 30	0
31 to 60	10
61 to 90	4
91 to 120	4
121 to 180	5
181 to 360	3
361 to 720	2
721+	0

### Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	2	2	0	0
\$50K to \$99,999	2	0	0	0	0	0	3	5	0	0
\$100K to \$124,999	0	0	1	0	0	0	0	1	2	0
\$125K to \$149,999	0	0	0	1	0	0	0	1	1	5
\$150K to \$199,999	2	4	1	2	1	0	0	10	18	13
\$200K to \$249,999	2	0	5	0	2	0	0	9	19	5
\$250K to \$299,999	0	0	1	1	0	0	0	2	27	11
\$300K to \$399,999	1	0	2	2	2	0	0	7	32	22
\$400K to \$499,999	0	0	1	0	1	0	0	2	8	10
\$500K to \$599,999	0	0	0	0	0	0	0	0	2	5
\$600K to \$799,999	0	0	1	0	0	0	0	1	4	1
\$800K to \$999,999	0	0	0	0	0	0	0	0	2	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
<b>Total</b>	<b>7</b>	<b>4</b>	<b>12</b>	<b>6</b>	<b>6</b>	<b>0</b>	<b>5</b>	<b>40</b>	<b>116</b>	<b>72</b>
Avg Sold Price	\$174,286	\$174,875	\$294,241	\$232,083	\$291,083	\$0	\$48,120	\$220,750		
Prev Year - Avg Sold Price	\$201,791	\$161,500	\$227,013	\$310,500	\$477,500	\$0	\$111,100	\$224,311		
Avg Sold % Change	-13.63%	8.28%	29.61%	-25.26%	-39.04%	0.00%	-56.69%	-1.59%		
Prev Year - # of Solds	9	2	16	4	2	0	5	38		

### Active Detail