

## Sold Summary

	Dec-2016	Dec-2015	% Change
Sold Dollar Volume	\$3,732,900	\$8,046,087	-53.61%
Avg Sold Price	\$266,636	\$201,152	32.55%
Median Sold Price	\$240,450	\$190,625	26.14%
Units Sold	14	40	-65.00%
Avg Days on Market	83	90	-7.78%
Avg List Price for Solds	\$275,721	\$208,601	32.18%
Avg SP to OLP Ratio	92.9%	95.4%	-2.57%
Ratio of Avg SP to Avg OLP	92.7%	93.7%	-1.04%
Avg SP to LP Ratio	96.7%	97.6%	-0.96%
Ratio of Avg SP to Avg LP	96.7%	96.4%	0.29%
Attached Avg Sold Price	\$161,250	\$157,306	2.51%
Detached Avg Sold Price	\$284,200	\$213,882	32.88%
Attached Units Sold	2	9	-77.78%
Detached Units Sold	12	31	-61.29%

### Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

## Inventory

	Dec-2016	Dec-2015	% Change
Active Listings	191	138	38.41%
New Listings	45	34	32.35%
New Under Contracts	44	15	193.33%
New Contingents	0	9	0%
New Pending	47	25	88.00%
All Pending	52	32	62.50%

## Financing (Sold)

Assumption	1
Cash	10
Conventional	2
FHA	1
Other	0
Owner	0
VA	0

## Days on Market (Sold)

0	0
1 to 10	2
11 to 20	0
21 to 30	2
31 to 60	5
61 to 90	1
91 to 120	0
121 to 180	2
181 to 360	2
361 to 720	0
721+	0

## Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	1	1	1	1
\$100K to \$124,999	0	1	0	0	0	0	0	1	3	2
\$125K to \$149,999	0	0	0	0	0	0	0	0	1	2
\$150K to \$199,999	0	0	2	0	0	0	0	2	14	11
\$200K to \$249,999	2	0	1	1	0	0	0	4	28	4
\$250K to \$299,999	0	0	3	0	0	0	0	3	21	8
\$300K to \$399,999	0	0	1	0	0	0	0	1	38	24
\$400K to \$499,999	0	0	1	0	0	0	0	1	8	7
\$500K to \$599,999	0	0	0	0	0	0	0	0	5	3
\$600K to \$799,999	0	0	1	0	0	0	0	1	3	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	2	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
Total	2	1	9	1	0	0	1	14	125	62
Avg Sold Price	\$233,750	\$117,500	\$318,544	\$205,000	\$0	\$0	\$76,000	\$266,636		
Prev Year - Avg Sold Price	\$183,893	\$153,844	\$256,462	\$185,000	\$0	\$0	\$58,367	\$201,152		
Avg Sold % Change	27.11%	-23.62%	24.21%	10.81%	0.00%	0.00%	30.21%	32.55%		
Prev Year - # of Solds	10	8	18	1	0	0	3	40		

## Active Detail