



Sold Summary

	Nov-2016	Nov-2015	% Change
Sold Dollar Volume	\$7,452,400	\$3,626,969	105.47%
Avg Sold Price	\$298,096	\$201,498	47.94%
Median Sold Price	\$275,000	\$207,450	32.56%
Units Sold	25	18	38.89%
Avg Days on Market	60	69	-13.04%
Avg List Price for Solds	\$309,360	\$208,056	48.69%
Avg SP to OLP Ratio	95.4%	96.7%	-1.27%
Ratio of Avg SP to Avg OLP	95.6%	93.6%	2.11%
Avg SP to LP Ratio	96.2%	99.6%	-3.40%
Ratio of Avg SP to Avg LP	96.4%	96.8%	-0.51%
Attached Avg Sold Price	\$308,980	\$285,500	8.22%
Detached Avg Sold Price	\$295,375	\$190,998	54.65%
Attached Units Sold	5	2	150.00%
Detached Units Sold	20	16	25.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Nov-2016	Nov-2015	% Change
Active Listings	193	134	44.03%
New Listings	49	39	25.64%
New Under Contracts	23	19	21.05%
New Contingents	0	13	0%
New Pending	24	32	-25.00%
All Pending	24	51	-52.94%

Financing (Sold)

Assumption	3
Cash	13
Conventional	6
FHA	1
Other	1
Owner	0
VA	1

Days on Market (Sold)

0	2
1 to 10	7
11 to 20	0
21 to 30	2
31 to 60	5
61 to 90	3
91 to 120	1
121 to 180	2
181 to 360	3
361 to 720	0
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	0
\$50K to \$99,999	0	0	0	0	0	0	0	0	2	0
\$100K to \$124,999	0	0	0	0	0	0	0	0	1	1
\$125K to \$149,999	0	1	0	0	1	0	0	2	0	2
\$150K to \$199,999	0	0	1	0	1	0	0	2	19	12
\$200K to \$249,999	4	0	1	0	0	0	0	5	27	4
\$250K to \$299,999	2	1	4	0	0	0	0	7	22	9
\$300K to \$399,999	0	0	2	3	0	0	0	5	39	26
\$400K to \$499,999	0	0	1	0	1	0	0	2	8	7
\$500K to \$599,999	0	0	0	0	1	0	0	1	3	2
\$600K to \$799,999	0	0	1	0	0	0	0	1	1	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	2	0
\$1,000,000+	0	0	0	0	0	0	0	0	1	0
Total	6	2	10	3	4	0	0	25	125	63
Avg Sold Price	\$240,250	\$208,000	\$321,350	\$376,300	\$313,125	\$0	\$0	\$298,096		
Prev Year - Avg Sold Price	\$222,500	\$285,500	\$216,489	\$0	\$208,750	\$0	\$81,690	\$201,498		
Avg Sold % Change	7.98%	-27.15%	48.44%	0.00%	50.00%	0.00%	0.00%	47.94%		
Prev Year - # of Solds	2	2	9	0	2	0	3	18		

Active Detail