

Sold Summary

	May-2015	May-2014	% Change
Sold Dollar Volume	\$9,565,101	\$8,631,856	10.81%
Avg Sold Price	\$217,389	\$221,330	-1.78%
Median Sold Price	\$226,000	\$177,000	27.68%
Units Sold	44	39	12.82%
Avg Days on Market	85	143	-40.56%
Avg List Price for Solds	\$228,223	\$239,469	-4.70%
Avg SP to OLP Ratio	93.8%	90.2%	3.94%
Ratio of Avg SP to Avg OLP	93.0%	89.3%	4.19%
Avg SP to LP Ratio	96.1%	94.1%	2.12%
Ratio of Avg SP to Avg LP	95.3%	92.4%	3.06%
Attached Avg Sold Price	\$232,518	\$180,409	28.88%
Detached Avg Sold Price	\$207,863	\$237,406	-12.44%
Attached Units Sold	17	11	54.55%
Detached Units Sold	27	28	-3.57%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	May-2015	May-2014	% Change
Active Listings	120	178	-32.58%
New Listings	23	35	-34.29%
New Under Contracts	28	30	-6.67%
New Contingents	11	7	57.14%
New Pending	41	39	5.13%
All Pending	48	50	-4.00%

Financing (Sold)

Assumption	0
Cash	29
Conventional	10
FHA	1
Other	3
Owner	0
VA	1

Days on Market (Sold)

0	0
1 to 10	7
11 to 20	2
21 to 30	3
31 to 60	10
61 to 90	7
91 to 120	6
121 to 180	3
181 to 360	6
361 to 720	0
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	2	2	0	0
\$50K to \$99,999	1	0	0	0	0	0	2	3	2	0
\$100K to \$124,999	0	2	0	0	0	0	0	2	2	2
\$125K to \$149,999	1	2	1	0	0	0	0	4	1	7
\$150K to \$199,999	2	2	3	0	0	0	0	7	13	5
\$200K to \$249,999	1	3	6	2	0	0	0	12	12	7
\$250K to \$299,999	0	0	3	2	1	0	0	6	15	4
\$300K to \$399,999	0	0	3	4	0	0	0	7	14	8
\$400K to \$499,999	0	0	1	0	0	0	0	1	6	5
\$500K to \$599,999	0	0	0	0	0	0	0	0	3	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	4	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
Total	5	9	17	8	1	0	4	44	73	38
Avg Sold Price	\$154,060	\$164,600	\$258,353	\$308,925	\$269,000	\$0	\$45,250	\$217,389		
Prev Year - Avg Sold Price	\$149,768	\$121,083	\$245,018	\$251,600	\$492,309	\$0	\$52,000	\$221,330		
Avg Sold % Change	2.87%	35.94%	5.44%	22.78%	-45.36%	0.00%	-12.98%	-1.78%		
Prev Year - # of Solds	8	6	16	5	3	0	1	39		

Active Detail