



33952

Monthly Market Statistics - Detailed Report
December-2018

Sold Summary

	Dec-2018	Dec-2017	% Change
Sold Dollar Volume	\$10,630,020	\$13,284,546	-19.98%
Avg Sold Price	\$156,324	\$144,397	8.26%
Median Sold Price	\$144,950	\$141,000	2.80%
Units Sold	68	92	-26.09%
Avg Days on Market	43	53	-18.87%
Avg List Price for Solds	\$160,586	\$150,071	7.01%
Avg SP to OLP Ratio	94.1%	93.6%	0.60%
Ratio of Avg SP to Avg OLP	92.7%	93.1%	-0.46%
Avg SP to LP Ratio	97.4%	96.5%	0.92%
Ratio of Avg SP to Avg LP	97.3%	96.2%	1.17%
Attached Avg Sold Price	\$73,500	\$71,814	2.35%
Detached Avg Sold Price	\$162,897	\$150,375	8.33%
Attached Units Sold	5	7	-28.57%
Detached Units Sold	63	85	-25.88%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Dec-2018	Dec-2017	% Change
Active Listings	221	234	-5.56%
New Listings	82	100	-18.00%
New Under Contracts	61	84	-27.38%
New Contingents	0	0	0%
New Pending	72	92	-21.74%
All Pending	72	102	-29.41%

Financing (Sold)

Assumption	0
Cash	24
Conventional	26
FHA	15
Other	0
Owner	0
VA	3

Days on Market (Sold)

0	2
1 to 10	26
11 to 20	7
21 to 30	6
31 to 60	11
61 to 90	7
91 to 120	3
121 to 180	4
181 to 360	2
361 to 720	0
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	0	1
\$50K to \$99,999	2	5	4	0	0	0	0	11	10	23
\$100K to \$124,999	8	0	3	0	0	0	0	11	16	0
\$125K to \$149,999	8	0	6	0	1	0	0	15	31	0
\$150K to \$199,999	8	0	9	0	1	0	0	18	58	0
\$200K to \$249,999	2	0	7	0	0	0	0	9	31	0
\$250K to \$299,999	0	0	2	0	0	0	0	2	21	0
\$300K to \$399,999	0	0	0	0	1	0	0	1	14	0
\$400K to \$499,999	0	0	1	0	0	0	0	1	5	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	3	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	4	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	2	0
\$1,000,000+	0	0	0	0	0	0	0	0	2	0
Total	28	5	32	0	3	0	0	68	197	24
Avg Sold Price	\$144,176	\$73,500	\$173,222	\$0	\$227,500	\$0	\$0	\$156,324		
Prev Year - Avg Sold Price	\$120,135	\$71,814	\$164,351	\$0	\$240,000	\$0	\$0	\$144,397		
Avg Sold % Change	20.01%	2.35%	5.40%	0.00%	-5.21%	0.00%	0.00%	8.26%		
Prev Year - # of Solds	32	7	50	0	3	0	0	92		

Active Detail

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