

Sold Summary

	Sep-2018	Sep-2017	% Change
Sold Dollar Volume	\$10,114,374	\$8,853,899	14.24%
Avg Sold Price	\$142,456	\$124,703	14.24%
Median Sold Price	\$136,000	\$120,000	13.33%
Units Sold	71	71	0.00%
Avg Days on Market	83	58	43.10%
Avg List Price for Solds	\$148,312	\$130,073	14.02%
Avg SP to OLP Ratio	92.8%	92.6%	0.12%
Ratio of Avg SP to Avg OLP	91.9%	92.7%	-0.91%
Avg SP to LP Ratio	96.3%	95.7%	0.62%
Ratio of Avg SP to Avg LP	96.1%	95.9%	0.19%
Attached Avg Sold Price	\$67,500	\$68,950	-2.10%
Detached Avg Sold Price	\$153,337	\$136,042	12.71%
Attached Units Sold	9	12	-25.00%
Detached Units Sold	62	59	5.08%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Sep-2018	Sep-2017	% Change
Active Listings	153	202	-24.26%
New Listings	77	76	1.32%
New Under Contracts	90	56	60.71%
New Contingents	0	0	0%
New Pending	103	63	63.49%
All Pending	106	94	12.77%

Financing (Sold)

Assumption	0
Cash	21
Conventional	23
FHA	23
Other	0
Owner	1
VA	3

Days on Market (Sold)

0	3
1 to 10	19
11 to 20	9
21 to 30	2
31 to 60	9
61 to 90	8
91 to 120	6
121 to 180	4
181 to 360	8
361 to 720	3
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	1	0	0	0	0	0	1	0	0
\$50K to \$99,999	8	8	2	0	1	0	0	19	7	12
\$100K to \$124,999	7	0	2	0	0	0	0	9	12	0
\$125K to \$149,999	8	0	6	0	0	0	0	14	27	0
\$150K to \$199,999	6	0	11	0	0	0	0	17	32	0
\$200K to \$249,999	0	0	5	0	2	0	0	7	30	0
\$250K to \$299,999	0	0	1	0	1	0	0	2	13	0
\$300K to \$399,999	0	0	0	0	1	0	0	1	8	0
\$400K to \$499,999	0	0	1	0	0	0	0	1	5	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	1	0
\$600K to \$799,999	0	0	0	0	0	0	0	0	2	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	1	0
\$1,000,000+	0	0	0	0	0	0	0	0	3	0
Total	29	9	28	0	5	0	0	71	141	12
Avg Sold Price	\$117,489	\$67,500	\$179,014	\$0	\$217,460	\$0	\$0	\$142,456		
Prev Year - Avg Sold Price	\$113,471	\$68,950	\$145,474	\$0	\$174,375	\$0	\$0	\$124,703		
Avg Sold % Change	3.54%	-2.10%	23.06%	0.00%	24.71%	0.00%	0.00%	14.24%		
Prev Year - # of Solds	21	12	34	0	4	0	0	71		

Active Detail