



33952

Monthly Market Statistics - Detailed Report
June-2018

Sold Summary

| | Jun-2018 | Jun-2017 | % Change |
|----------------------------|--------------|--------------|----------|
| Sold Dollar Volume | \$10,990,479 | \$12,634,942 | -13.02% |
| Avg Sold Price | \$148,520 | \$146,918 | 1.09% |
| Median Sold Price | \$144,500 | \$129,250 | 11.80% |
| Units Sold | 74 | 86 | -13.95% |
| Avg Days on Market | 43 | 57 | -24.56% |
| Avg List Price for Solds | \$154,491 | \$152,360 | 1.40% |
| Avg SP to OLP Ratio | 94.1% | 92.7% | 1.51% |
| Ratio of Avg SP to Avg OLP | 94.3% | 92.0% | 2.46% |
| Avg SP to LP Ratio | 96.0% | 96.6% | -0.57% |
| Ratio of Avg SP to Avg LP | 96.1% | 96.4% | -0.30% |
| Attached Avg Sold Price | \$71,944 | \$64,727 | 11.15% |
| Detached Avg Sold Price | \$159,123 | \$158,973 | 0.09% |
| Attached Units Sold | 9 | 11 | -18.18% |
| Detached Units Sold | 65 | 75 | -13.33% |

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

| | Jun-2018 | Jun-2017 | % Change |
|---------------------|----------|----------|----------|
| Active Listings | 188 | 212 | -11.32% |
| New Listings | 84 | 89 | -5.62% |
| New Under Contracts | 93 | 95 | -2.11% |
| New Contingents | 0 | 0 | 0% |
| New Pending | 110 | 109 | 0.92% |
| All Pending | 127 | 128 | -0.78% |

Financing (Sold)

| | |
|--------------|----|
| Assumption | 0 |
| Cash | 28 |
| Conventional | 19 |
| FHA | 20 |
| Other | 1 |
| Owner | 0 |
| VA | 6 |

Days on Market (Sold)

| | |
|------------|----|
| 0 | 4 |
| 1 to 10 | 11 |
| 11 to 20 | 18 |
| 21 to 30 | 4 |
| 31 to 60 | 16 |
| 61 to 90 | 13 |
| 91 to 120 | 4 |
| 121 to 180 | 3 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| 721+ | 0 |

Sold Detail

| | 2 or Less BR | | 3 BR | | 4 or More BR | | All | | Active Listings | |
|----------------------------|--------------|-------------|-----------|-------------|--------------|-------------|------------|-----------|-----------------|-------------|
| Price Ranges | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | SFH/Villa | Cnd/Coop/TH | MH/Man/Mod | Total | SFH/Villa | Cnd/Coop/TH |
| < \$50,000 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 |
| \$50K to \$99,999 | 4 | 5 | 2 | 0 | 1 | 0 | 0 | 12 | 9 | 12 |
| \$100K to \$124,999 | 10 | 0 | 1 | 0 | 0 | 0 | 0 | 11 | 12 | 1 |
| \$125K to \$149,999 | 9 | 1 | 4 | 0 | 0 | 0 | 0 | 14 | 36 | 0 |
| \$150K to \$199,999 | 6 | 0 | 15 | 0 | 1 | 0 | 0 | 22 | 44 | 0 |
| \$200K to \$249,999 | 0 | 0 | 9 | 0 | 0 | 0 | 0 | 9 | 29 | 0 |
| \$250K to \$299,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 18 | 0 |
| \$300K to \$399,999 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | 11 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 8 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 |
| \$1,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0 |
| Total | 30 | 9 | 32 | 0 | 3 | 0 | 0 | 74 | 175 | 13 |
| Avg Sold Price | \$131,748 | \$71,944 | \$176,960 | \$0 | \$242,600 | \$0 | \$0 | \$148,520 | | |
| Prev Year - Avg Sold Price | \$125,173 | \$64,727 | \$189,090 | \$0 | \$160,550 | \$0 | \$0 | \$146,918 | | |
| Avg Sold % Change | 5.25% | 11.15% | -6.41% | 0.00% | 51.11% | 0.00% | 0.00% | 1.09% | | |
| Prev Year - # of Solds | 34 | 11 | 38 | 0 | 3 | 0 | 0 | 86 | | |

Active Detail

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