



33950

Monthly Market Statistics - Detailed Report
November-2018

Sold Summary

	Nov-2018	Nov-2017	% Change
Sold Dollar Volume	\$22,139,451	\$14,523,168	52.44%
Avg Sold Price	\$330,440	\$274,022	20.59%
Median Sold Price	\$305,000	\$255,000	19.61%
Units Sold	67	53	26.42%
Avg Days on Market	80	80	0.00%
Avg List Price for Solds	\$344,707	\$285,092	20.91%
Avg SP to OLP Ratio	92.3%	93.3%	-1.09%
Ratio of Avg SP to Avg OLP	92.2%	93.5%	-1.39%
Avg SP to LP Ratio	95.5%	96.1%	-0.62%
Ratio of Avg SP to Avg LP	95.9%	96.1%	-0.26%
Attached Avg Sold Price	\$251,806	\$204,341	23.23%
Detached Avg Sold Price	\$355,109	\$304,155	16.75%
Attached Units Sold	16	16	0.00%
Detached Units Sold	51	37	37.84%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Nov-2018	Nov-2017	% Change
Active Listings	414	328	26.22%
New Listings	130	87	49.43%
New Under Contracts	79	72	9.72%
New Contingents	0	0	0%
New Pending	87	75	16.00%
All Pending	87	85	2.35%

Financing (Sold)

Assumption	0
Cash	30
Conventional	35
FHA	1
Other	1
Owner	0
VA	0

Days on Market (Sold)

0	2
1 to 10	12
11 to 20	4
21 to 30	5
31 to 60	17
61 to 90	9
91 to 120	1
121 to 180	8
181 to 360	8
361 to 720	1
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	1	1	0	0
\$50K to \$99,999	0	0	0	0	0	0	3	3	7	0
\$100K to \$124,999	0	1	0	0	0	0	1	2	1	0
\$125K to \$149,999	1	0	0	0	0	0	0	1	3	3
\$150K to \$199,999	3	4	3	1	0	0	2	13	15	16
\$200K to \$249,999	1	3	2	1	1	0	1	9	33	16
\$250K to \$299,999	0	1	2	0	1	0	0	4	16	14
\$300K to \$399,999	2	0	9	3	0	0	0	14	46	30
\$400K to \$499,999	0	0	7	1	1	0	0	9	49	11
\$500K to \$599,999	0	0	4	1	1	0	0	6	48	2
\$600K to \$799,999	0	0	3	0	0	0	0	3	40	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	15	0
\$1,000,000+	0	0	1	0	1	0	0	2	12	0
Total	7	9	31	7	5	0	8	67	285	92
Avg Sold Price	\$215,676	\$193,278	\$419,941	\$327,057	\$534,729	\$0	\$113,625	\$330,440		
Prev Year - Avg Sold Price	\$284,467	\$165,145	\$343,767	\$269,667	\$246,750	\$0	\$63,633	\$274,022		
Avg Sold % Change	-24.18%	17.04%	22.16%	21.28%	116.71%	0.00%	78.56%	20.59%		
Prev Year - # of Solds	4	10	26	6	4	0	3	53		

Active Detail

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