

**Sold Summary**

	Nov-2016	Nov-2015	% Change
Sold Dollar Volume	\$14,670,218	\$16,294,415	-9.97%
Avg Sold Price	\$293,404	\$301,748	-2.77%
Median Sold Price	\$257,500	\$255,000	0.98%
Units Sold	50	54	-7.41%
Avg Days on Market	100	108	-7.41%
Avg List Price for Solds	\$304,542	\$314,405	-3.14%
Avg SP to OLP Ratio	95.3%	95.1%	0.25%
Ratio of Avg SP to Avg OLP	95.0%	95.2%	-0.16%
Avg SP to LP Ratio	96.8%	95.9%	0.94%
Ratio of Avg SP to Avg LP	96.3%	96.0%	0.39%
Attached Avg Sold Price	\$271,485	\$202,788	33.88%
Detached Avg Sold Price	\$301,106	\$347,217	-13.28%
Attached Units Sold	13	17	-23.53%
Detached Units Sold	37	37	0.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

**Inventory**

	Nov-2016	Nov-2015	% Change
Active Listings	385	298	29.19%
New Listings	113	101	11.88%
New Under Contracts	45	52	-13.46%
New Contingents	0	25	0%
New Pending	52	83	-37.35%
All Pending	71	106	-33.02%

**Financing (Sold)**

Assumption	9
Cash	22
Conventional	13
FHA	3
Other	1
Owner	0
VA	2

**Days on Market (Sold)**

0	1
1 to 10	7
11 to 20	5
21 to 30	2
31 to 60	5
61 to 90	8
91 to 120	7
121 to 180	7
181 to 360	7
361 to 720	1
721+	0

**Sold Detail**

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	0	0	1	0
\$50K to \$99,999	0	1	0	0	0	0	1	2	4	4
\$100K to \$124,999	0	0	3	0	0	0	1	4	1	1
\$125K to \$149,999	0	1	0	0	0	0	0	1	4	7
\$150K to \$199,999	1	2	3	1	1	0	0	8	13	20
\$200K to \$249,999	0	1	2	0	4	0	1	8	38	19
\$250K to \$299,999	0	1	4	1	1	0	0	7	10	14
\$300K to \$399,999	1	2	3	1	1	0	0	8	47	16
\$400K to \$499,999	0	0	7	1	0	0	0	8	39	11
\$500K to \$599,999	0	0	1	1	0	0	0	2	44	2
\$600K to \$799,999	0	0	0	0	1	0	0	1	36	0
\$800K to \$999,999	0	0	0	0	1	0	0	1	15	0
\$1,000,000+	0	0	0	0	0	0	0	0	15	0
<b>Total</b>	<b>2</b>	<b>8</b>	<b>23</b>	<b>5</b>	<b>9</b>	<b>0</b>	<b>3</b>	<b>50</b>	<b>267</b>	<b>94</b>
Avg Sold Price	\$259,963	\$227,538	\$306,030	\$341,800	\$354,157	\$0	\$131,633	\$293,404		
Prev Year - Avg Sold Price	\$234,625	\$155,945	\$375,812	\$257,400	\$348,400	\$445,000	\$47,000	\$301,748		
Avg Sold % Change	10.80%	45.91%	-18.57%	32.79%	1.65%	0.00%	180.07%	-2.77%		
Prev Year - # of Solds	4	11	26	5	6	1	1	54		

**Active Detail**