

Sold Summary

	May-2015	May-2014	% Change
Sold Dollar Volume	\$32,035,029	\$20,217,200	58.45%
Avg Sold Price	\$308,029	\$276,948	11.22%
Median Sold Price	\$244,500	\$261,000	-6.32%
Units Sold	104	73	42.47%
Avg Days on Market	98	130	-24.62%
Avg List Price for Solds	\$327,730	\$292,680	11.98%
Avg SP to OLP Ratio	91.9%	91.6%	0.34%
Ratio of Avg SP to Avg OLP	90.4%	91.3%	-1.00%
Avg SP to LP Ratio	95.2%	94.8%	0.41%
Ratio of Avg SP to Avg LP	94.0%	94.6%	-0.68%
Attached Avg Sold Price	\$230,593	\$179,105	28.75%
Detached Avg Sold Price	\$336,558	\$319,155	5.45%
Attached Units Sold	28	22	27.27%
Detached Units Sold	76	51	49.02%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	May-2015	May-2014	% Change
Active Listings	306	393	-22.14%
New Listings	77	74	4.05%
New Under Contracts	77	63	22.22%
New Contingents	23	13	76.92%
New Pending	102	77	32.47%
All Pending	135	112	20.54%

Financing (Sold)

Assumption	7
Cash	64
Conventional	24
FHA	3
Other	3
Owner	0
VA	3

Days on Market (Sold)

0	3
1 to 10	13
11 to 20	9
21 to 30	6
31 to 60	17
61 to 90	15
91 to 120	13
121 to 180	11
181 to 360	12
361 to 720	5
721+	0

Sold Detail

	2 or Less BR		3 BR		4 or More BR		All		Active Listings	
Price Ranges	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod	Total	SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	1	0	0	0	0	1	0	0
\$50K to \$99,999	1	3	1	0	0	0	3	8	2	8
\$100K to \$124,999	1	2	1	0	0	0	1	5	3	1
\$125K to \$149,999	1	3	1	0	1	0	1	7	5	6
\$150K to \$199,999	3	2	6	3	2	0	1	17	22	14
\$200K to \$249,999	0	4	7	3	2	0	0	16	14	16
\$250K to \$299,999	1	1	4	1	0	0	0	7	13	12
\$300K to \$399,999	0	1	8	2	3	0	0	14	38	6
\$400K to \$499,999	0	0	14	1	2	0	0	17	42	10
\$500K to \$599,999	0	0	4	2	3	0	0	9	19	5
\$600K to \$799,999	0	0	1	0	0	0	0	1	28	0
\$800K to \$999,999	0	0	0	0	1	0	0	1	13	0
\$1,000,000+	0	0	0	0	1	0	0	1	12	0
Total	7	16	48	12	15	0	6	104	211	78
Avg Sold Price	\$162,229	\$170,238	\$336,045	\$311,067	\$510,227	\$0	\$109,875	\$308,029		
Prev Year - Avg Sold Price	\$175,438	\$151,800	\$358,618	\$251,917	\$440,000	\$0	\$120,100	\$276,948		
Avg Sold % Change	-7.53%	12.15%	-6.29%	23.48%	15.96%	0.00%	-8.51%	11.22%		
Prev Year - # of Solds	8	16	34	6	5	0	4	73		

Active Detail